

Term Life Insurance

Developed for the Employees of

Oconee Regional Educational Service Agency



Who Needs Life Insurance?

You do. Single or married. Buying your first home or preparing for retirement. Raising children or sending them off to college. No matter where you are in life, insurance should be part of your financial plan. By purchasing this insurance product through your employer, you benefit from:

- ◆ Affordable group rates
- ◆ Convenient payroll deduction
- ◆ Access to knowledgeable service representatives.

Who Is Eligible For Coverage?

You — If you are an active certified or non-certified employee and are regularly scheduled to work at least 20 hours per week for your employer. If you are a new hire, you are eligible to elect insurance for you and your dependents after 30 days of active service.

Your Spouse — Up to age 70 is eligible provided that you apply for and are approved for coverage for yourself.

Your Unmarried, Dependent Children — At least 14 days old and under age 19 (or under age 25 if they are full-time students), as long as you are covered. One low premium will insure all your eligible children, regardless of the number of children you have.

No one may be covered more than once under this plan.

How Much Coverage Can You Buy?

You — You can select \$30,000 of life insurance coverage. Your guaranteed coverage amount is \$30,000.

Your Spouse/Unmarried, Dependent Children — You may choose the following coverage option for your spouse/children:

Benefit Amounts for Spouse/Children

Spouse-\$1,000 / Children-\$1,000

The maximum benefit for children under six months is \$500. The guaranteed coverage* amount for your spouse is \$1,000. The guaranteed coverage amount for your child(ren) is \$1,000.

Guaranteed Coverage

If you are a new hire and you apply within 31 days after you are eligible to elect coverage for you and your dependents, you are entitled to choose any of the offered amounts of coverage up to the guaranteed coverage amount, as shown on your application, without having to provide evidence of good health.

If you apply for coverage for yourself and any dependents more than 31 days from the date you become eligible to elect coverage under this plan, the guaranteed coverage amounts will not apply. Coverage will not be issued until the insurance company approves acceptable evidence of good health. Evidence of good health may include a paramedical exam or physician's statement.

How Much Your Coverage Will Cost

Your monthly cost of insurance will depend on your age and the whether you wish to purchase insurance coverage for you, your spouse and children. As shown in the following chart, the cost of insurance increases with your age. Note that at age 70, your benefits are reduced. Spouse coverage ceases at age 70.

To calculate your monthly cost:

1. Find your age group in the following table;
2. Multiply the rate by 30;
3. If you wish to purchase coverage for your spouse/children, figure in that cost;
4. Add the premiums for you and your spouse/children to get your total monthly cost.

Example:

Employee	\$30,000 @	\$3.60	per unit	=	\$ 3.60
<i>(age 28)</i>					
Spouse/ Child(ren)	Spouse—\$1,000/Child(ren)—\$1,000	=	\$.58		
Total Monthly Cost					\$4.18

To calculate your cost, complete this chart:

Employee	___ units	x	\$__.	per unit	=	\$__.
Spouse/ Child(ren)	Spouse—\$1,000/Child(ren)—\$1,000	=	\$__.			
Total Monthly Cost						\$__.

Employee Age	Employee Monthly Cost for \$30,000
Under 20	\$ 2.40
20 to 24	3.30
25 to 29	3.60
30 to 34	3.90
35 to 39	5.10
40 to 44	8.10
45 to 49	11.70
50 to 54	18.30
55 to 59	29.70
60 to 64	45.00
65 to 69	67.50
70 to 74	99.60
75 to 79	144.90
80 to 84	303.90
85 & Over	436.20

The monthly costs for Spouse/Children coverage:

Spouse—\$1,000 / Children—\$1,000 = \$.58.

One premium will insure all your eligible children, regardless of the number of children you have.

Costs are subject to change.

When You Reach Age 70

By the time you and your spouse reach age 70, chances are that your children will be grown and your mortgage paid. At age 70, providing you are still employed, your coverage will decrease to 50% of the benefit amount. Premiums and coverage for your spouse will end at age 70; at that time your spouse may choose to convert this coverage to a permanent life insurance policy.

How Much Life Insurance Do You Need?

We have provided this worksheet to help you calculate how much life insurance you may need for a surviving spouse and dependents. When calculating annual amounts, be sure to multiply the annual income or cost by the number of years you expect to receive that income, or incur that cost.

1. Living Costs		
Day-to-day Living Expenses <i>(Use 75% of current net income)</i>		
\$ _____ annually x _____ years	=	\$ _____
Child Care Expenses		
\$ _____ annually x _____ years	= +	_____
Education Funding		
\$ _____ annually x _____ years	= +	_____
Major Purchases <i>(cars, home repair)</i>		
\$ _____ annually x _____ years	= +	_____
Estate and Funeral Expenses	= +	_____
TOTAL LIVING COSTS (A)	=	\$ _____
2. Available Resources		
Cash and Savings	=	\$ _____
Retirement Savings <i>(IRA, 401(k), etc.)</i>	= +	_____
Stocks and Bonds <i>(at current market value)</i>	= +	_____
Spouse Income <i>(multiply by 60%)*</i>		
\$ _____ annually x _____ years	= +	_____
Other Assets	= +	_____
TOTAL AVAILABLE RESOURCES (B)	=	\$ _____
3. Life Insurance Need		
TOTAL LIVING COSTS (A)	=	\$ _____ (A)
LESS TOTAL AVAILABLE RESOURCES (B)	-	\$ _____ (B)
EQUALS LIFE INSURANCE NEED	=	\$ _____

Naturally a worksheet like the above is only an aid to determining life insurance needs. It cannot predict all of your expenses, economic conditions, inflation, investment performance or other factors which may alter your needs. For a more accurate plan, you should consider consulting an investment advisor.

** Estimate likely spouse income as sole provider. Include your estimate of Social Security benefits to surviving spouse and dependents. The 60% factor above is used to account for taxation so that a net income figure can be derived. Vary this factor if you feel combined federal, state and local taxes, and FICA will be different for your situation.*

Other Benefit Features

Waiver of Premium

If you become totally disabled — To make sure you can keep the life insurance protection you need during a difficult period of your life, this plan provides a *waiver of premium* feature. If you are totally disabled prior to age 60 and can't work for at least 9 months, you won't need to pay premiums for your coverage while you are disabled, provided the insurance company approves you for this benefit. You must continue to pay premiums until the insurance company approves you for this benefit. You are considered totally disabled when you are completely unable to engage in any occupation for wage or profit because of injury or sickness. This benefit will remain in force until age 65, subject to proof of continuing disability each year. If you qualify for this benefit and have insured your spouse or children, the premium for their coverage is also waived.

Converting Your Coverage to Permanent Life Insurance

If group life insurance coverage is reduced or ends for any reason except nonpayment of premiums, you can convert to an individual policy. No medical certification is needed. To convert coverage, you must apply for the conversion policy and pay the first premium payment within 31 days after your group coverage ends. Family members may convert their coverage as well. Converted policies are subject to certain benefits and limits as outlined in the conversion brochure which may be requested as needed. Premiums may change at this time.

When Your Coverage Begins and Ends

The date your coverage begins is called its "effective date." Your employer will let you know the effective date of your coverage. If you are not actively at work on the effective date of coverage, your coverage will not begin until you return to work.

For coverage for your spouse and/or children to be effective, they must not be hospitalized, confined at home under the care of a doctor, or unable to perform the normal daily activities of a person of the same age or sex.

Your coverage cannot be terminated as long as you remain eligible, the premium is paid and the group policy remains in force.

For your spouse and children, coverage ends when your coverage ends, when their premiums are not paid or when they are no longer eligible.

Apply Today

In order to apply for coverage, you must complete an application form. Be sure to answer all questions accurately, and indicate how much coverage you wish to have.

Designating Your Beneficiary

If you do not designate a specific beneficiary, your term life benefit will automatically be paid to the first beneficiary listed below who is living at the time of your death:

- 1) Your Spouse
- 2) Your Child(ren)
- 3) Your Parents
- 4) Your Siblings
- 5) Your Estate

If you wish to designate different beneficiaries, or to indicate percentages, you may do so on your application. If the listed beneficiary is a trustee or a trust, you will need to indicate the trustee's name, the name of the trust and the date of the trust agreement. The trust document must be presented in order for the claim to be processed.

Questions?

If you want more information about this group insurance plan, call 1-800-732-1603 toll-free anytime from Monday through Friday, 8 a.m. to 8 p.m. Eastern time. You'll speak to a courteous, knowledgeable customer service representative who can answer your questions and explain features of this plan.

Payroll Deduction

You pay your premiums through payroll deduction. The total depends on whether you purchase coverage for yourself, your spouse and children and your age.

How Your Claims Are Paid

Your employer has all the forms your beneficiary will need and can provide assistance in completing them.

This information is a brief description of important features of the plan. It is not a contract. Terms and conditions of coverage are set forth in Policy No. FLI-960047, on Policy Form TL-004700, issued in Delaware to the Trustee of the Group Insurance Trust for Employers in the Services Industry. The group policy is subject to the laws of the jurisdiction in which it is issued. The availability of this offer may change. Please keep this material as a reference.

*Coverage is underwritten by
Life Insurance Company of North America
1601 Chestnut Street
Philadelphia, PA 19192*



CIGNA Group Insurance
Life • Accident • Disability

AR-0511-22558
PM-801321